

CORPORATE OFFICES:

11 Columbia Circle Drive, Albany, NY 12203
Phone: (518) 463-9706 Fax: (518) 463-9708

NEW YORK CITY SALES OFFICE:

352 Seventh Avenue, Suite 201, New York, NY 10001
Phone: (212) 889-6618 Fax: (212) 545-1316

July 1, 2016

Ms. Christine Irvine
Office of General Services
NYSPRO
38th Floor, Corning tower
Empire State Plaza
Albany, NY 12242

Dear Ms. Irvine: *Christine*

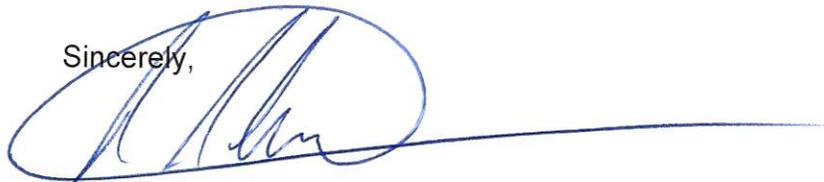
New York State Industries for the Disabled, Inc. is applying for preferred source designation and price approval for the following item: D4848, 30 Gallon Spill Kit & D4849, 55 Gallon Spill Kit. The proposed price for NYSID item #D4848, 30 Gallon Spill Kit is \$172.64 & the proposed price for NYSID item #D4849, 55 Gallon Spill Kit is \$303.61. These items would be for use by all State agencies.

For your review and approval please find enclosed the Commodity Application and Revision Forms, the Cost Analysis sheets and the Value Added Labor Statements along with other supporting documents.

Should this item be approved, it will be supplied by Montgomery County ARC/Liberty Enterprises, a member agency duly authorized by the Commissioner of Education to perform as a preferred source.

Thank you for your time and attention.

Sincerely,



Brian Schneider
Vice President of Contract Administration

Enclosures

cc: Christine McCann, ESD

NYSID MEMORANDUM

TO: OGS
FROM: ROERT NADAL 
SUBJECT: NYSID ITEMS (30 GALLON-D4848 & 55 GALLON D4849)
DATE: 7/1/2016
CC:

NYSID is submitting paperwork for Spill Kits (30 gallon & 55 gallon). The market comparison used is from the NYS Perfect Commerce Website. NYSID's prices for the 30 Gallon Spill Kit is \$172.64 and the 55 Gallon Spill Kit is \$303.61. The NYS contract price for the Stardust/New Pig 30 gallon Spill Kits range from \$353.20 - \$602.00 and some items/quantities do not exactly match. The NYSID 55 gallon Spill Kit is not on the NYS Perfect Commerce Website, therefore we have used a range of pricing for the 52 gallon & 60 gallon Spill Kits from New Pig's pricing on the the NYS Perfect Commerce Website which range from \$833.60 - \$975.20 and some items/quantities do not exactly match.

The NYSID price is within 10% or less than the NYS Perfect Commerce Website. Any questions, please let us know.



New York State Industries for the Disabled, Inc. Commodity Application and Revision Form

I. Member Agency Information:

Date 6/28/2016

Member Agency: Liberty Enterprises

Contact Person: Gary Greco

Job Title: Prod Dev Mgr.

Street Address: 43 Liberty Drive

City, State Zip: Amsterdam, NY 12010

Phone # 518/954-3215 Fax #: _____ E-Mail: garyg@libertyarc.org

PLEASE UPDATE INFORMATION IF NEEDED

II. Product Category and Customer Information

Check One: New Product Product Line Extension Price Revision
 Supplier Change Other

*D 4849-55 Gallon
D 4848-30 Gallon*

Complete Commodity Description and Use: 30 Gallon & 55 Gallon Spill Kits - contain absorbent pads, socks, pillows, disposable gloves, bags and an emergency reference book.

Sizes available and corresponding pricing (if applicable): \$172.64 / 30-Gallon, and \$303.61 / 55 Gallon

Colors available (if applicable): _____

Pricing Unit (Case, Each, Dozen, etc.): Drum Packaging Unit (Case, Each, Dozen, etc.): Drum

Number of Items per Packaging Unit: 1 kit Are quantity discounts available: Yes No
 If yes, list quantity discounts: _____

Is pricing based on a Minimum Order? Yes No If yes, Minimum Order _____

Any Limitations or Delivery Restrictions: _____

Is there a restocking fee on returns? Yes No If yes, list fee: _____

Shipping Instructions: _____

Is the cost of item submitted with 15% of the prevailing market price? Yes No

Proposed Price: See above.

Pricing Unit: @

Market Price: Please See MEMO

Pricing Unit: @

Provide source of market pricing: _____

n.



New York State Industries for the Disabled, Inc. Commodity Application and Revision Form

If product is for a single Government Agency, list information for contact person:

~~Contracting Agency: _____
Contact Person: _____ Phone# _____ Ext. _____
Job Title: _____ Fax # _____
Street Address: _____
City, State Zip: _____ E-Mail: _____~~

Will the commodity be produced, manufactured, assembled or packaged (Circle as many as apply) by the preferred source?

Location where the majority of the manufacturing will be performed: Liberty Enterprises

Estimated Annual Sales Volume: \$10,000

Sample of Commodity Enclosed -Required with submission

III. Disabled Labor Information

Effective 4/1/2000 member agencies are required to maintain a minimum disabled: non-disabled employment ratio of 75%:25% for contracts employing more than 10 Full Time Equivalents (FTEs), and a majority of disabled employees for smaller contracts. Across all NYSID Contracts a 75%:25% ratio must still be maintained.

(FTEs are computed by taking the estimated number of labor hours required to produce the item and dividing it by the number of labor hours in a "standard" year. For computing purposes we will use a standard year of 7.5 hours, or 1950 annual hours. (7.5 X 260 days per year = 1950 "standard" annual hrs)

Estimated annual direct labor hours required to produce this product: 035126 * 1950 = 000018 FTEs

Estimated annual **disabled** direct labor hours required to produce this product: 026345 / 1950 = 0000135 FTEs

Percentage of direct labor provided by persons with disabilities:

Est. annual **disabled** direct labor hours: 026345 Est. annual direct labor hours: 035126 = 75 %

Estimated number of disabled persons to be employed 2 +/-

IV. New Product Information (If a Revision, Skip to Section V))

Names and addresses of proposed suppliers of raw materials:

MBT Sorbents, NJ (current approved Liberty supplier)
Fremont Industrial Corp., 2200 Shames Dr., Westbury, NY



New York State Industries for the Disabled, Inc. Commodity Application and Revision Form

Detail Efforts to obtain New York State and/or MWBE Suppliers: (Attach additional explanation if needed)

NA- Vendors listed are currently approved Liberty vendors.

Description of benefit to the State resulting from the preferred source provision of this product:

Providing employment to NYS workers with disabilities.

V. Product Revision (If New, Skip to Section VI)

If a revision, NYSID item #: _____ Current Price: _____ Product Unit: _____
Date of Approval: _____ Proposed Price: _____ Product Unit: _____

Reason for revision: Change in price of raw materials Change in labor costs
 Change in supplier(s) Other

Explanation: _____

Submit completed, signed form with a cost analysis sheet to NYSID via mail, e-mail or fax to: (If sent via e-mail, please fax or mail a signed copy.)

New York State Industries for the Disabled, Inc.
ATTN: Robert Nadal
11 Columbia Circle Drive
Albany, NY 12203-5156

E-mail: rnadal@nysid.org

Phone: 518-463-9706

Fax: 518-455-0328

Authorized Signature: *J. Greco*

Printed Name: GGreco

Job Title: PD Mgr.

Date: 6/28/2016

Reviewed and Submitted by: NYSID Signature



New York State Industries for the Disabled, Inc.

Commodity Cost Analysis

Date Prepared: 30 Gallon Universal Spill Kit 6/2/2016 6/21/2016
 Member Agency: Liberty Enterprises
 Contact Person: Gary Greco
 Telephone #: 954-3215 Fax: _____ E-mail: garyg@libertyarc.org
 Purchasing Agency: _____
 NYSID Item #: D4848 OGS Group #: _____

PRODUCT CATEGORY: X New Product _____ Product Line Extension
 _____ Product Price Revision _____ Other

Product Description: Drum contains: universal abs. pads, socs, pillows, pair of gloves, disposable bags, emergency book.

I. MATERIAL COST

Total cost of all raw material needed to produce one complete packaged product unit ready for shipping; i.e., each, dozen, carton, lb., case, etc.

Raw Material Description	COST	per	UNIT	X	# UNITS USED	=	COST / SELLING UNIT
30 gallon drum	\$40.1700		each		1		\$40.1700
universal absorbent mat 15" x19"	\$0.3085		each		25		\$7.7125
absorbent sock- 3"x4'	\$1.5000		each		6		\$9.0000
absorbent pillow - 8"x18"	\$1.2500		each		6		\$7.5000
nitrile gloves - pair	\$1.5000		pair		1		\$1.5000
disposable bag	\$1.5000		each		3		\$4.5000
emergency book	\$7.0000		each		1		\$7.0000
pallet	\$3.7500		pallet		0.25		\$0.9375
pallet stretch wrap	\$0.1300		ft.		8.33		\$1.0829

MATERIAL SUBTOTAL:

\$79.4029

3.0000% % MANUFACTURING WASTE (if applicable)

\$2.3821

TOTAL MATERIALS

\$81.7850

II. LABOR

Direct labor: Actual work performed to the product unit by workers with disabilities, non-disabled workers, and first-line working supervisors in the preparation, processing and packaging of the item.

Indirect labor: First line supervision only.

Description of Direct Labor Steps

Affix drum label to side of drum.		
Assemble 25 mats.		
Cut and pack 25 mats into the drum.		
Pack 6 socks into the drum.		
Pack 6 pillows into the drum.		
Pack 1 pair of nitrile gloves into the drum.		
Pack 3 disposable bags into drum.		
Pack 1 emergency book into drum.		
Affix lid onto the drum.		
Put completed drum onto the pallet.		
Stretch wrap 4 completed drums.		
DIRECT LABOR		\$3.2691

INDIRECT LABOR
TOTAL LABOR COST
SUBTOTAL PAGE 1

\$2.8111

\$6.0802
\$87.8652

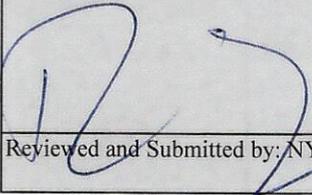
SUBTOTAL PAGE 1	\$87.8652
III. ADMINISTRATIVE OVERHEAD	\$33.1309
IV. EQUIPMENT AMORTIZATION	\$0.0000
V. COST OF FREIGHT FROM MEMBER TO NYSID WAREHOUSE	\$0.0000
COST OF FREIGHT FROM NYSID WAREHOUSE TO CUSTOMER	\$45.0000
TOTAL MATERIAL, LABOR, OVERHEAD EQUIPMENT AMORTIZATION AND FREIGHT	\$165.9961
VI. NYSID FEE	\$6.6398
TOTAL COST OF DELIVERED PRODUCT	<u>\$172.64</u>

COMMENTS:

Submit this signed cost analysis via E-mail, mail or fax along with the Commodity Application and Revision Form to:
 (If sent via e-mail, please fax or mail a signed copy)

Mail: New York State Industries for the Disabled, Inc. E-mail: rnadal@nysid.org Fax: 518-455-0228
 ATTN: Robert Nadal Phone: 518-463-9706
 11 Columbia Circle Dr.
 Albany, NY 12203

	Authorized Signature: <u>Gary M. Greco</u>
	Printed Name: <u>Gary M. Greco</u>
	Job Title: <u>PD Mgr.</u>
	Date: <u>6/21/2016</u>

 _____
 Reviewed and Submitted by: NYSID Representative

[View Product Family](#)



STARDUST

STARDUST 30-Gallon Universal Spill Kit

Your Price ⓘ
\$353.20 / each
List Price \$446.00 / each

1 Add to Cart

+Add to list

Availability for Qty

Pickup

Shipping

Expected to arrive

Mon. Jun 13.

Ship To **12201**
(Change)

Compare

This item is approved for your organization's Custom Catalog.



Be the first to write a review

Item # **35Z768** Mfr. Model # **D930U** UNSPSC # **47131905**

Catalog Page # **N/A** Shipping Weight **33.4 lbs.**

Country of Origin **USA** | *Country of Origin is subject to change.*

Save money on this similar product!



CONDOR Spill Kit, Drum, 29 gal.

Price ⓘ
\$225.45 / each

[View Specs](#)

Note: Product availability is real-time updated and adjusted continuously. The product will be reserved for you when you complete your order. More

Technical Specs

Item	Spill Kit	Fluids Absorbed	Universal / Maintenance
Container Type	Drum		

Container Size	30 gal.	Color	Yellow
Volume Absorbed Per Pkg.	28 gal.	Includes	(40) Universal Sorbent Pads, (6) 3"x8' Universal Sorbent Socks, (5) 9x15 Universal Sorbent Pillows, (1) Pair Nitrile Gloves, (4) Heavy Duty Disposal Bags
		Standards	UN, IMO, ICAO, IATA, DOT, SPCC, EPA

View Product Family



NEW PIG

Spill Kit, Drum, 30 gal.

Your Price ⓘ
\$602.00 / each
List Price \$793.00 / each

1 Add to Cart

+Add to list

Availability for Qty

Shipping Pickup

Shipping

Expected to arrive
Mon. Jun 13.

Ship To 12201
(Change)



Compare

☆☆☆☆☆ Be the first to write a review

Item # **30RD57** Mfr. Model # **KIT272** UNSPSC # **47131905**

Catalog Page # **N/A** Shipping Weight **90.0 lbs.**

Country of Origin **USA** | *Country of Origin is subject to change.*

Save money on this similar product!



CONDOR Spill Kit,Drum,29 gal.

Price ⓘ
\$225.45 / each

[View Specs](#)

Note: Product availability is real-time updated and adjusted continuously. The product will be reserved for you when you complete your order. More

Technical Specs

Item	Spill Kit	Fluids Absorbed	Universal / Maintenance
Container Type	Drum		
Volume Absorbed Per Pkg.	30 gal.		

Includes

**(5) Extensions 3" W x 48" L
PIG(R) Blue Absorbent Sock,
(5) Extensions 3" W x 10 ft. L
PIG(R) Blue Absorbent Sock,
(40) 15" W x 20" L PIG(R)
Absorbent Mat Pad, (4) 17" W
x 21" L x 2" H PIG(R)
Absorbent Pillow, (56)
11.875" W x 13" L PIG(R) All-
Purpose Wipers, (6) 2" W x
6" L Tamperproof Seal Label,
(5) 36" W x 60" H
Polyethylene Disposal Bags,
Instructions**



New York State Industries for the Disabled, Inc.
Commodity Cost Analysis

Date Prepared: 55 Gallon Oil Only Spill Kit 6/2/2016 6/21/2016
 Member Agency: Liberty Enterprises
 Contact Person: Gary Greco
 Telephone #: 954-3215 Fax: _____ E-mail: garyg@libertyarc.org
 Purchasing Agency: _____
 NYSID Item #: D4849 OGS Group #: _____

PRODUCT CATEGORY: X New Product _____ Product Line Extension
 _____ Product Price Revision _____ Other

Product Description: Drum contains: oil abs. pads, socs, pillows, pair of nitrile gloves, disposable bags, emergency book.

I. MATERIAL COST Total cost of all raw material needed to produce one complete packaged product unit ready for shipping; i.e., each, dozen, carton, lb., case, etc.

Raw Material Description	COST	per	UNIT	X	# UNITS USED	=	COST / SELLING UNIT
55 gallon drum	\$100.5000		each		1		\$100.5000
oil absorbent mat 18" x18"	\$0.2700		each		50		\$13.5000
absorbent sock- 3" x 12'	\$3.4000		each		4		\$13.6000
absorbent pillow - 18"x18"	\$2.4000		each		8		\$19.2000
nitrile gloves - pair	\$1.5000		pair		1		\$1.5000
disposable bag	\$1.5000		each		5		\$7.5000
emergency book	\$7.0000		each		1		\$7.0000
pallet	\$3.7500		pallet		0.25		\$0.9375
pallet stretch wrap	\$0.1300		ft.		8.33		\$1.0829

MATERIAL SUBTOTAL: \$164.8204
 3.0000% % MANUFACTURING WASTE (if applicable) \$4.9446
TOTAL MATERIALS **\$169.7650**

II. LABOR Direct labor: Actual work performed to the product unit by workers with disabilities, non-disabled workers, and first-line working supervisors in the preparation, processing and packaging of the item.
Indirect labor: First line supervision only.

Description of Direct Labor Steps

Affix drum label to side of drum.	_____
Assemble 50 mats.	_____
Pack 50 mats into the drum.	_____
Pack 4 socks into the drum.	_____
Pack 8 pillows into the drum.	_____
Pack 1 pair of nitrile gloves into the drum.	_____
Pack 5 disposable bags into drum.	_____
Pack 1 emergency book into drum.	_____
Affix lid onto the drum.	_____
Put completed drum onto the pallet.	_____
Stretch wrap 4 completed drums.	_____
DIRECT LABOR	\$4.3467

INDIRECT LABOR
TOTAL LABOR COST
SUBTOTAL PAGE 1

\$3,6769

\$8.0236
\$177.7886

SUBTOTAL PAGE 1	\$177.7886
III. ADMINISTRATIVE OVERHEAD	\$69.1399
IV. EQUIPMENT AMORTIZATION	\$0.0000
V. COST OF FREIGHT FROM MEMBER TO NYSID WAREHOUSE	\$0.0000
COST OF FREIGHT FROM NYSID WAREHOUSE TO CUSTOMER	\$45.0000
TOTAL MATERIAL, LABOR, OVERHEAD EQUIPMENT AMORTIZATION AND FREIGHT	\$291.9285
VI. NYSID FEE	\$11.6771
TOTAL COST OF DELIVERED PRODUCT	<u>\$303.61</u>

COMMENTS:

Submit this signed cost analysis via E-mail, mail or fax along with the Commodity Application and Revision Form to:
 (If sent via e-mail, please fax or mail a signed copy)

Mail: New York State Industries for the Disabled, Inc. E-mail: rnadal@nysid.org Fax: 518-455-0228
 ATTN: Robert Nadal Phone: 518-463-9706
 11 Columbia Circle Dr.
 Albany, NY 12203

	Authorized Signature:	<u>Gary M. Greco</u>
	Printed Name:	<u>Gary M. Greco</u>
	Job Title:	<u>PD Mgr.</u>
	Date:	<u>6/21/2016</u>

Reviewed and Submitted by: NYSID Representative

View Product Family



NEW PIG

Spill Kit, Drum, 60 gal.

Your Price ⓘ
\$833.60 / each
List Price \$1,099.00 / each

1 Add to Cart

+Add to list

Availability for Qty

Shipping Pickup

ⓘ Backordered, expected to arrive between **Fri. Jun 24 - Mon. Jul 11.**

Ship To **12201**
(Change)



Compare

☆☆☆☆☆ **Be the first to write a review**

Item # **30RD21** Mfr. Model # **KIT202** UNSPSC # **47131905**
Catalog Page # **2269** Shipping Weight **131.0 lbs.**

Country of Origin **USA** | *Country of Origin is subject to change.*

Save money on this similar product!



CONDOR Spill Kit,Drum,55 gal.

Price ⓘ
\$384.75 / each

[View Specs](#)

Note: Product availability is real-time updated and adjusted continuously. The product will be reserved for you when you complete your order. [More](#)

Technical Specs

Item	Spill Kit	Fluids Absorbed	Universal / Maintenance
Container Type	Drum		

Volume
Absorbed Per
Pkg.

60 gal.

Includes

**(16) Extensions 3" W x 48" L
PIG(R) Blue Absorbent Sock,
(10) Extensions 3" W x 10 ft.
L PIG(R) Blue Absorbent
Sock, (60) 15" W x 20" L
PIG(R) Absorbent Mat Pad,
(8) 17" W x 21" L x 2" H
PIG(R) Absorbent Pillow, (56)
11.875" W x 13" L PIG(R) All-
Purpose Wipers, (10) 36" W x
60" H Polyethylene Disposal
Bags, Instructions, (6) 2" W x
6" L Tamperproof Seal Label**

View Product Family



NEW PIG

Spill Kit, Drum, 52 gal.

Your Price ⓘ
\$932.00 / each
List Price \$1,227.00 / each

1 Add to Cart
+Add to list

Availability for Qty
 Shipping Pickup
Ships from supplier.
Expected to arrive on or before **Thu. Jun 16.**
Ship To **12201**
(Change)



Compare

☆☆☆☆☆ **Be the first to write a review**

Item # **30RD92** Mfr. Model # **KIT402** UNSPSC # **47131905**
Catalog Page # **2269** Shipping Weight **95.0 lbs.**

Country of Origin **USA** | *Country of Origin is subject to change.*

Note: Product availability is real-time updated and adjusted continuously. The product will be reserved for you when you complete your order. More

Technical Specs

Item	Spill Kit	Fluids Absorbed	Oil Only / Petroleum
Container Type	Drum	Includes	(3) Extensions 5" W x 10 ft. L PIG(R) Oil-Only Absorbent Boom, (10) Extensions 3" W x 10 ft. L PIG(R) Oil-Only Absorbent Boom, (60) 15" W x 20" L PIG(R) STAT-MAT(R) Absorbent Pad, (10) 36" W x 60" H Polyethylene Disposal Bags, (6) Tamperproof Labels, Instructions
Volume Absorbed Per Pkg.	52 gal.		

View Product Family

NEW PIG

Spill Kit, Drum, 52 gal.



Your Price ⓘ
\$975.20 / each
List Price \$1,285.00 / each

1 Add to Cart

+Add to list

Availability for Qty

Shipping Pickup

Ships from supplier.
Expected to arrive on or before **Thu. Jun 16.**

Ship To **12201**
(Change)



Compare

☆☆☆☆☆ **Be the first to write a review**

Item # **30RE14** Mfr. Model # **KIT441-WH** UNSPSC # **47131905**
Catalog Page # **N/A** Shipping Weight **121.0 lbs.**

Country of Origin **USA** | *Country of Origin is subject to change.*

Note: Product availability is real-time updated and adjusted continuously. The product will be reserved for you when you complete your order. More

Technical Specs

Item	Spill Kit	Fluids Absorbed	Oil Only / Petroleum
Container Type	Drum	Includes	(10) Extensions 3" W x 10 ft. L PIG(R) Oil-Only Absorbent Boom, (3) Extensions 5" W x 10 ft. L PIG(R) Oil-Only Absorbent Boom, (60) 15" W x 20" L PIG(R) STAT-MAT(R) Absorbent Pad, (10) 36" W x 60" H Polyethylene Disposal Bags, (6) 2" W x 6" L Tamperproof Seal Label, Instructions
Volume Absorbed Per Pkg.	52 gal.		



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No image available at this time

SPILL KIT DRUM 55 GAL.

Mfr Part No.: CNDR-SKALL-65

Contractor Part No.: 35ZR76

UPC/SBN/GTIN: 00662706903513

Manufacturer: CONDOR

Contract No.: GS-21F-0054X (ends: Jan 12, 2021)

MAS Schedule/SIN: 51V/105 002

Warranty: Standard Warranty

Made In: UNITED STATES OF AMERICA

\$418.43 EA 1
\$376.94 EA 1

(sale ends: Dec 31, 2016)

sold and shipped by

THE OFFICE GROUP INC

[visit contractor's website](#)

Compare Available Sources

• Desc

- Spill Kit Drum 55 gal.
- Spill Kit Container Type Drum
- Container Size 65 gal. Volume
- Absorbed Per Pkg 55 gal. Includes (100) Pads (4) Socks (4) Pillows (1) Goggles (1) Pair of Nitrile Gloves (5) Disposal Bags (1) Handbook
- UNSPSC=47131905
- UPC=662706903513

DISAST Disaster Purchasing Items
PURCH



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\$653.25 EA 1
\$587.93 EA 1

(sale ends: Nov 30, 2019)

sold and shipped by
SEVA TECHNICAL SERVICES

[visit contractor's website](#)

SPILL CONTROL DRUM KIT 55 GAL.

Mfr Part No.: 5UZ64-SEV22
Contractor Part No.: 5UZ64
Manufacturer: SPC
Contract No.: GS-07F-0100W (ends: Nov 30, 2019)
MAS Schedule/SIN: 084/465 11
Made In: UNITED STATES OF AMERICA
Order Increment: 1

DISAST PURCH Disaster Purchasing items

• Desc

- Spill Control Drum Kit
- Gallons Sorbed per Pkg. 38 Capacity 55 gal. Material Polyethylene Color Yellow Universal Standards UN
- Includes (50) 15 x 19 In. Pads (4) 3 In. x 12 ft. SOCs (8) 17 x 19 In. Pillows (1) Pair
- Gloves (5) Disposable Bags (1) Goggles (1) Emergency Response Guide



Value Added Statement for Services

MEMBER AGENCY: Montgomery County ARC/Liberty Enterprises

USER AGENCY: Statewide

SERVICE LOCATION: Work Center

Commodity: 30 Gallon Spill Kit - D 4848

DIRECT LABOR WORKFORCE

TOTAL FULL TIME EQUIVALENTS: 0.020068

TOTAL DISABLED WORKFORCE (Full Time Equivalents): 0.015051

Based upon information submitted by the aforementioned member agency, the value added for the services in this application complies with the minimum Direct Labor Workforce requirements as set forth in the New York State Procurement Council Preferred Source Guidelines as follows:

1. The total direct labor workforce involved in this application is comprised of more than 10 employees (full time equivalents). A minimum of 75% of these employees are disabled.
2. The total direct labor workforce involved in this application is comprised of more than 10 employees (full time equivalents). At this time less than 75% of the employees are disabled. We are requesting a period of no more than 6 months following the approval of this application by the NYS Office of General Services in which to implement the 75% disabled worker requirement. A revised value added statement will be submitted at that time confirming that 75% of the employees are disabled.
3. The total direct labor workforce involved in this application is comprised of 10 or fewer employees (full time equivalents). A majority of these employees are disabled.
4. This is a partnership agreement. The required minimum percentages (51%), of employees are disabled.

New York State Industries for the Disabled, Inc.
FACILITATING AGENCY

6/29/2016
DATE

By: 
SIGNATURE

Robert Nadal
PRINT NAME

Contract Admin.
TITLE



Value Added Statement for Services

MEMBER AGENCY: Montgomery County ARC/Liberty Enterprises
 USER AGENCY: Statewide
 SERVICE LOCATION: Work Center
 Commodity: 55 Gallon Spill Kit - D4849

DIRECT LABOR WORKFORCE

TOTAL FULL TIME EQUIVALENTS: 0.015058
 TOTAL DISABLED WORKFORCE (Full Time Equivalents): 0.011294

Based upon information submitted by the aforementioned member agency, the value added for the services in this application complies with the minimum Direct Labor Workforce requirements as set forth in the New York State Procurement Council Preferred Source Guidelines as follows:

1. The total direct labor workforce involved in this application is comprised of more than 10 employees (full time equivalents). A minimum of 75% of these employees are disabled.
2. The total direct labor workforce involved in this application is comprised of more than 10 employees (full time equivalents). At this time less than 75% of the employees are disabled. We are requesting a period of no more than 6 months following the approval of this application by the NYS Office of General Services in which to implement the 75% disabled worker requirement. A revised value added statement will be submitted at that time confirming that 75% of the employees are disabled.
3. The total direct labor workforce involved in this application is comprised of 10 or fewer employees (full time equivalents). A majority of these employees are disabled.
4. This is a partnership agreement. The required minimum percentages (51%), of employees are disabled.

New York State Industries for the Disabled, Inc. 6/29/2016
 FACILITATING AGENCY DATE
 By: [Signature]
 SIGNATURE
Robert Nadal Contract Admin.
 PRINT NAME TITLE



Value Added Statement for Services

MEMBER AGENCY: Montgomery County ARC/Liberty Enterprises
 USER AGENCY: Statewide
 SERVICE LOCATION: Work Center
 Commodity: 30 & 55 Gallon Spill Kits (combined)

DIRECT LABOR WORKFORCE

TOTAL FULL TIME EQUIVALENTS: 0.035126
 TOTAL DISABLED WORKFORCE (Full Time Equivalents): 0.026345

Based upon information submitted by the aforementioned member agency, the value added for the services in this application complies with the minimum Direct Labor Workforce requirements as set forth in the New York State Procurement Council Preferred Source Guidelines as follows:

1. The total direct labor workforce involved in this application is comprised of more than 10 employees (full time equivalents). A minimum of 75% of these employees are disabled.
2. The total direct labor workforce involved in this application is comprised of more than 10 employees (full time equivalents). At this time less than 75% of the employees are disabled. We are requesting a period of no more than 6 months following the approval of this application by the NYS Office of General Services in which to implement the 75% disabled worker requirement. A revised value added statement will be submitted at that time confirming that 75% of the employees are disabled.
3. The total direct labor workforce involved in this application is comprised of 10 or fewer employees (full time equivalents). A majority of these employees are disabled.
4. This is a partnership agreement. The required minimum percentages (51%), of employees are disabled.

New York State Industries for the Disabled, Inc.
 FACILITATING AGENCY

6/29/2016
 DATE

By: _____
 SIGNATURE

Robert Nadal
 PRINT NAME

Contract Admin.
 TITLE

FTE's 6/27/2016

Product	Item #	(A)	(B)	% B/A x 100
		FTE	FTE	
		Annual DIRECT Labor	Annual DISABLED Labor	
30 Gallon Spill Kit		0.020068	0.015051	75%
55 Gallon Spill Kit		0.015058	0.011294	75%